

# Omar Sherif Wahba

Address: Haram St, Giza, Egypt (20)1023856625 [omarsherif864@gmail.com](mailto:omarsherif864@gmail.com)  
<https://www.linkedin.com/in/omar-sherif-147658209>

Date of Birth: 22 September 1997

Military Service: Completed

## Objective

A curious individual who likes to answer vital questions. I am very passionate about Accounting and Banking, and would like to have the chance to gain practical experience in these fields.

## Education

2015/2019

Bachelor's Degree, Faculty of commerce English section Cairo University.  
Grade: Good.

## Professional Experience

6/2024-present

### Arab Bank—premium relationship manager

- Provide exceptional quality service to new and existing Premium clients relationships by providing them with the full suite of financial products & services based on their needs.
- Maximize profitability and create client ownership by providing the highest level of customer service through continuous proactive sales calls & visits to existing and new clients
- Develop an action plan to broaden the existing client relationship by to acquiring new client relationships as well as new TMLS.
- Achieve sales targets in line with best practice standards of services and acting as a "Trusted Advisor" to the Premium clients.
- Monitor own portfolio (portfolio management) by tracking the progress of Customer base, Asset Portfolio, Deposit Portfolio & Penetration Ratios of products and service.

**3/2022 – 5/2024**

**Eg Bank – customer relationship officer**

- Responsible for marketing and selling the bank's products and service through cross selling techniques while maintaining a high quality service.
- Developing relationships with customer and ensuring that their profiles are up to date.
- Creating new client relationships as well as deepening our relationships with the existing clients by offering them other financial products.

**7/2021 – 3/2022**

**Buducloud – Junior ERP Implementer**

- Identify and develop business processes and demonstrate good reports.
- Analyze customer needs and business processes.
- Implement and configure software cloud for clients.
- Train end-users in specific modules of ERP cloud.
- Prepare necessary project documentation associated with an implementation like manuals, customer query data, issue logs, and their resolution.
- Lead process reviews and application configuration discussions with clients.

**Extracurricular activities**

**12/2015 – 6/2019**

**Leaders of Tomorrow – Marketing Delegate**

Responsible for providing Marketing research for companies and competitors and providing SWOT Analysis upon request.

**Skills**

- Computer Skills: intermediate Experience Using Microsoft Office (Word, Excel, PowerPoint)
- Technical Skills: Leadership, Communication, Team Work, Public Speaking, Public Relations, Negotiation.